Complete your success.

costdata GmbH
costdata GmbH – experts for more than 20 years

**costdata**: the best partner for your success

- Foundation: 1997
- Location: Cologne, Germany

- **Software developer and consultancy**
  - Main focus: cost reduction
  - Specialized in the calculation of product and service costs and the reduction of prices

- Provider of **calculation data / work factors**
- **Specialist for comprehensive data management**

- **Full-service-project provider**: consulting, software development, calculation of product and service costs, data management, workshops and support

We realize solutions that pay off for you.
costdata GmbH – experts for more than 20 years

costdata: service portfolio

We create cost transparency.

provider of
global cost benchmarks
- especially overhead factors -
costdata GmbH – software specialists for more than 20 years

Software and databases: always the best solution

Software programs

- **costdata® calculation** for product cost calculation and analysis
- **costdata® service calculation** for calculation of services
- **costdata® industry cost control** for review and defense of price claims
- **costdata® commodity index** for determination of changes in commodity prices
- **costdata® linear performance pricing** for determination of costs by the means of linear regression

i.e. Data of the costdata calculation software for huge reduction of analysis time:

- **costdata® wages and salaries** for 15 industries and approx. 2,100 regions worldwide
- **costdata® material costs**
- **costdata® workplace costs**
- **costdata® overhead costs**
- **costdata® room costs, interests, energy costs, efficiencies**
The analysis software costdata® calculation links all databases and provides access to stored calculation data. In addition to the collected actual costs, missing details can be complemented by benchmarks and simulations.
costdata® calculation

**costdata® calculation: analysis functions**

Within the program different computational functions and analyses are possible per click.

- Cost driver analysis
- Relocation
- Volume calculation
- Currency exchange rate-conversion
- Breakeven analysis
- Supplier development
- Product comparison
- Total cost coverage
- Reporting and analysis
- BOM designer
- Cycle time calculator incl. autom. Machine selection
- Machine capacity calculator
- Dynamic scrap rate calculation
- Creation of a knowledge database
- Import and export out of and into Excel
- Interfaces to and also out of other software programs
costdata GmbH – cost minimization for more than 20 years

Gain control over the value creation process!

**Massive savings**

Return on investment after a few calculations or negotiations

**Gain of transparency**

- cost structures
- value creation processes
- internal and external processes

**Established for > 20 years**

Comprehensive industry experience: automotive, aircraft and semiconductor industry, electronics, mechanical engineering, plastic / metal processing, power supply, etc.

**Optimization potentials**

Recognize and implement your opportunities through professional process analysis

**Success in negotiations**

Calculation, simulation and optimization based on numbers, data, facts

**Gain of acceptance**

- Through methodological and value-added competence
- Greater involvement in business processes
costdata GmbH – leader in software business for more than 20 years

**Best arguments:** high quality data

**Complete your success!**

- **scope:** costdata is the global market leader in the range of data in the mentioned categories!
- **overhead cost:** costdata is the only company in the market who offers software with comprehensive benchmarked overhead costs!
- **updates:** regular, tightly timed updates ensure quality of the data!
- **improvement:** should specific data not be available, costdata will search for them free of charge!
costdata GmbH – high class provider in data management for more than 20 years

The other way: just buy some data!

Wages and salaries
• > 2,100 regions worldwide
• > 15 industries
• > 10 qualification levels

Material costs
• Raw materials and semifinished products
• > 27,000 material prices worldwide

Overhead cost structures
• > 2,100 regions
• > 30 industries
• > 7 material rates (material to revenues ratios)
• > 20 revenue scales

Workplace costs
• Hourly machine rates and workplace costs > 25 industries
• > 10,500 machines in > 60 production technologies

data content updates quarterly
Evaluation of global benchmark-data

1. **Projects to determine process costs:**
   Within the projects actual costs such as labour-, material- and general costs are transferred by customers, stored and anonymized in the databases of costdata.

2. **Research of input factors:**
   costdata researches worldwide data such as staff- and room costs, interests, material costs for customers and updates the data for the own and customer databases.

3. **Generate process of benchmark data:**
   In projects, the cost structures such as organigrams of companies in the various industries, regions and company sizes are submitted. After a certain number of the recorded companies in a comparable size, the same industry and region, a basic company will be generated as a benchmark which represents the average of the companies overhead structure.
Evaluation of global benchmark-data

<table>
<thead>
<tr>
<th>Benchmark</th>
<th>Material</th>
<th>2.600%</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Purchased parts</td>
<td>2.800%</td>
</tr>
<tr>
<td></td>
<td>Manufacturing</td>
<td>25.700%</td>
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<tr>
<td></td>
<td>Sales</td>
<td>2.200%</td>
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<tr>
<td></td>
<td>Administration</td>
<td>8.100%</td>
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<tr>
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<td>Development</td>
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<tr>
<td></td>
<td>Logistics</td>
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<tr>
<td></td>
<td>Room</td>
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<td>Maintenance</td>
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<tr>
<td></td>
<td>Insurance</td>
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</tr>
</tbody>
</table>

Evaluation of the costs based on global benchmarks from more than 2,100 regions worldwide.
costdata GmbH – consulting specialists for more than 20 years

Our consulting services: best consulting in any situation

- Implementation of service-, product- cost calculation software
- Identification of cost drivers and optimization of construction and manufacturing processes (value analysis and value engineering)
- Calculation of relocations (national & global)
- Target costing and make-or-buy decisions
- Range simplification by determining the profit and loss making products
- Design-to-cost and total cost of ownership analysis
- Building up cost analysis departments
- Realization of saving potentials through supplier negotiations and workshops
Only a few clients of costdata

References: Experience from more than 1,000 projects
costdata GmbH – for another years…

costdata GmbH – all services at a glance

**Software from costdata**
- costdata® calculation for product costing and analysis
- costdata® service calculation for the calculation of service costs
- costdata® industry cost control for reviewing and defending of price claims
- costdata® commodity index to determine the changes in commodity prices

**Leading specialist in global data management**
- Wages and salaries
- Social costs
- Overhead costs
- Capital costs
- Material costs
- Semi-finished products in different versions
- Energy costs
- Room costs
- Production costs
- Location factors

**Consulting**
- Individual execution of service, product and tool cost calculations
- Identification of cost drivers
- Optimization of design and manufacturing parameters
- Location relocation (national & global)

We would be glad to present our services personally.
Contact

Please contact us – we would be pleased to advise you.

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